

**Camps Review Meeting
9/12/2014**

SGVC & LAAC

Pursue partnerships in camp use-HVSR and FLSR year round.

Consider a dual reservation service between LAAC/SGVC, maybe include WLAC and VHC, offer reservation packages between camps.

Form a buying co-op to take advantage of food, supplies, propane and other services we share-include the yacht clubs near CCV. Do we really need Sysco food service? Can local vendors such as Jetro or Smart & Final in Vernon be resources?

Horse use might be partnered- contracts/care

Camps promotion staff member paid by both council's. We both need advertising now, not next year. Trask needs more utilization year round and Log Cabin offers tremendous High Sierra options that seem under utilized.

Standardize camps payment scheme-revert to old SGVC payment routine, but realize issues of doing so. This will put a huge financial strain on SGVC in the fourth quarter.

Offer in-council perks for FLSR/SGVC visitation exchanges. Visit each other's camps on and off season.

Form and share a common maintenance companies list-preset labor costs, discounts on materials. We now both are on our own, let's share resources.

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SGVC/CIMI-CCV contract expires 9/2015.

Do we

Renew contract SGVC needs to be discussing:

Better terms-monthly rate, pump-outs, facilities maintenance, water costs, staff reorg. Renegotiate all facets of the current agreement.

Cancel contract- look for other customers to run off-season CCV on our terms.

Cancel contract and establish SGVC Marine Institute- This would take a huge effort in manpower and financial resources. Can we do it alone or do we need LAAC as a partner?

Thoughts on SGVC's overall camp environment:

All full-time summer management staff is 21-27 yrs old. Director's are about 30. This brings campers closer to our camp team and they have fun.

Camp kitchen staff are SGVC employees, no catering. This allows us to pocket the profit sought by a third party vendor. Our staff also stays consistent and loyal to our camps.

SGVC CCV currently has a \$200k grant from Rose Hills to build three new bathrooms at CCV, actual work must commence by 12/14 or we must return the money. Progress is slow and a timely build is in question.

SGVC has a new utilities study in the works being preformed by a local grad student as a school project. Findings will be delivered by year-end.

Complete 2012-2014 comparative camp financials are available at Smiser.

Plans to correct negative cash flows at HVSR and Trask:

HVSR reopened in 2014 after being closed in 2011 due to snow damage, open 2012, closed 2013 due to many factors and reopened this year with many capital improvements that were charged to the 2014 bottom-line. HVSR still needs lots of work, but the financial corner has been turned with more weekend use to supplement summer camp.

Trask is our local foothills camp that needs more promotion to districts. Additional platform tents will increase third party use. Currently we have cots for 60 campers on platforms which limits school use. Funding for this project is in the works.

See attached camps comparisons.

Submitted by

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